

# Corporate Profile

**ZUVð Energy**Everyday



"We are consistently searching for different and revolutionary means of making energy provision simple and basic but with an all-familiar customer service excellence experience that Zuva customers have become accustomed to."

# Our History

Zuva is a Zimbabwean company that was formed in 2010 and through our lineage we boast of more than 80 years of industry leading presence in this country.

We are one of Africa's leading integrated energy companies operating from Zimbabwe. Since coming into existence, we have been driven by our people and their commitment to perform to the highest excellence and accountability standards. We achieve this by operating responsibly, executing with diligence, leveraging innovative technologies and continuously seeking new opportunities for sustainable growth.

Being one of Zimbabwe's largest petroleum companies, Zuva boasts of an extensive national footprint. We have over 72 retail service stations that continue to grow, thanks to our robust franchising programme. The franchising initiative is part of our commitment to develop indigenous entrepreneurs by offering them an opportunity to manage and run service stations in the mainstream of economic activity.



"Being the best is not a part time job. We have to bring our best game to work every single day. Only by being excellent every day, will we be able to give our customers a world class service."

# Our Vision, Mission

### **Our Vision**

To be the energy brand of choice everyday in Zimbabwe, the region and beyond.

### **Our Mission**

Everyday, we will focus on serving our customers with commitment to excellence through optimisation of our technology base and innovation, as we deliver quality products in a safe environment.

## **Our Values**

#### Leadership

Everyday, we shape the future in all facets of our business ensuring service excellence and provision of quality products.

#### Integrity

Everyday, we are Loyal to the absent and are transparent, fair and ethical in all our engagements.

#### Safety

Everyday, we go beyond compliance to ensure our activities protect property, the environment and life.

#### Curiosity

Everyday, we seek to know what delights our customers and how we can improve continuously to serve them and all stakeholders.

#### **Empowerment**

Everyday, we nurture human capital as the most important asset of our business.

#### Value

Everyday, we are committed to giving value to all our stakeholders.

### Respect

Everyday, we treat our customers, colleagues and stakeholders with respect that is evident in our professionalism.

# Our Executive Team

**ZUV**a

Bethwell Gumbo Chief Executive Officer Zwelithini Mlotshwa Chief Operating Officer Josephine Zvirevo Chief Finance Officer

**Energy**Everyday

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# We Have As Our Distribution Network...

Over 72 strategically located Retail Service Stations.

60 million litres storage facility through 10 Depots nationally.

7 Aviation Depots in Airfields around the country.

25 Distribution Trucks.

Largest Lubricants blending plant in Zimbabwe and 2nd largest in Southern Africa.

One of the only Oil Companies with a laboratory to maintain quality products to our customers.





# **Our Products and Services**

### **Testing Laboratory**

All our products are tested at our state of the art laboratory; this is to ensure our customers receive the best quality products every time. We carry out predictive maintenance analysis for Lubricants, L P Gas quality analysis for every delivery and main fuels quality and water analysis. This has gone a long way in preserving customer machines and vehicles in the market.

#### Lubricants

We are technologically equipped to warehouse lubricants, and have invested in a lubricant blending plant with the capacity to expand into this production line in the future. We have several lubricant dispensing equipment at various customers including bulk tanks to manage high volume requirements with a full technical back up in house to give the product knowledge and training to our valued customers.



# **Our Products and Services**

### Retail

ZUVA has over 72 Company owned retail sites and more than 30 retail sites which are dealer owned that are strategically located throughout the country, providing convenience to our customers. We empower indigenous entrepreneurs through our franchising program. Our service stations offer the added value of more than six petroleum products and a convenience store that allows for a one stop shopping experience.

### Commercial

We are experienced in servicing leading companies across various industrial sectors which include mining, telecommunications, transport and manufacturing. We offer the widest range of products to the market.



# **Our Products and Services**

Zuva Fuel Card

The Zuva fuel card increases convenience, security and peace of mind to our customers.





## Shopping made magical!

The introduction of PRESTO shops in the Zuva network is a reaction to the changing trends and preferences of our clients in a fast paced and time starved environment. This introduction follows a successful rebranding exercise of the Zuva forecourts and completes the transformation of Zuva service stations to service centres.



deliver high quality Liquid Petroleum Gas at a competitive price to enable our customers to power their businesses and homes without fail."

# **Our Products and Services**

### Aviation

ZUVA has 7 Aviation fuel depots nationwide, which allows us to service the market efficiently. One of the leading fuel companies that offers aviation fuel nationwide and are capable of handling and re fueling all ranges of aircrafts, from the smallest to the biggest and latest models with a full insurance cover of more than 1 billion dollars.

#### Liquefied Petroleum Gas

We have over 500 tons storage capacity in our four major depots and over 600 tons of storage at our customer sites which is over 1100 tons storage of LP Gas in our facilities. Our Liquefied Petroleum Gas depots in Willowvale, Bulawayo, Triangle and Mutare are strategically located to serve the country. We have an advanced and well-equipped workshop to service all our LP Gas equipment to ensure highest safety standards at all times. We are the only Oil Company with the largest storage facility and the largest workshop for product support in the country.



# Our Contribution to the Economy

Besides providing petroleum products which drive the economy and contribute to the fiscus through our taxes, Zuva employs over 100 people directly and over 1200 people indirectly through our franchisee model and Logistics functions. We are one of the leading employment creation organizations in Zimbabwe.

As Zuva, we have embraced fully our safety MOTO "No harm to people, No damage to the environment and No accidents". We have taken safety as our license to operate and we contribute immensely to the economy in this regard.

# **Corporate Social Responsibility**

We recognise we have a role to play in the well-being of the environment and its people. By engaging with the communities around us, we promise to raise and uphold the corporate social responsibility standards that make our world a better place. We will offer assistance where and when we can, with due care and responsibility.



for the environment, for the people

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